



PORTFOLIO MANAGER'S REPORT



Thursday August 19, 2010 8:32 AM

Kansas City Office: (800) 288-5489

Oklahoma City Office: (866) 288-8823

Tulsa Office: (800) 288-1956

CURRENT OFFERING YIELDS - Thursday: 08/19/2010 8:32 AM

TODAY'S ECONOMIC DATA

Trsy (Last Price)	Change (From Yest)	Agcy NC (Bullets)	Muni - TEY (A1; GO; BQ)	CMO (Avg Life)	MBS (Avg Life)			
3 mo	0.150%	UNCH	0.136%	0.435%		19-Aug	Initial Jobless Claims	
6 mo	0.181%	UNCH	0.169%	0.450%		19-Aug	Prior: 484K Actual: 500K	
12 mo	0.234%	UNCH	0.322%	0.541%		19-Aug	Continuing Claims	
2 yr	0.496%	UNCH	0.633%	0.859%	1.296%		Prior: 4452K Actual: 4478K	
3 yr	0.811%		0.954%	1.359%	1.611%		Philadelphia Fed	
5 yr	1.441%	UNCH	1.595%	2.359%	2.291%		Prior: 5.1 Actual: ---	
10 yr	2.643%	UNCH	2.808%	4.465%	3.443%		DJIA	10,348.33 -57.52
30 yr	3.726%	-3.0 32'ds	4.311%	6.920%			NASDAQ	2,206.22 -9.48
							S & P 500	1,087.06 -5.48

Source: Bloomberg Fair Value Curve or Last Price (Treasury only); ALL yields and spreads are "representative", not actual. Spreads change as the market changes, actual offerings may be higher or lower than

TODAY'S NEWS

Treasuries Pare Losses as Initial Jobless Claims Rise More Than Forecast

Aug. 19 (Bloomberg) -- Treasuries pared losses as a report showed applications for unemployment benefits in the U.S. unexpectedly increased last week to the highest level since November, adding to concern the economic recovery is faltering. The decline pushed 10-year note yields close to their lowest level in 17 months as the Federal Reserve plans to purchase Treasuries due from August 2016 through August 2020 as part of its plan to spur the economy by keeping borrowing costs down.

Today's Topic- Measure Twice, Cut Once...and Some Attractive Municipals

Measure Twice, Cut Once...and Some Attractive Municipals

From time to time we remind our clients that good relationships are built on more than simply buying and selling fixed income securities. Specifically, we serve you best when we play a consultative role in constructing your bond portfolio. Beyond the matter of simply executing transactions, we'd like to co-author your portfolio blueprint. We have critical insights to deliver long-term, consistent results. Over the past 25 years we have demonstrated that we are people of integrity, our performance is sound and we trade in liquid, high-grade and functional markets. Accordingly, our clients' portfolios serve them well and "blow-ups" don't happen. Considering the current economic backdrop and the continued pathetically low level of interest rates this has rarely been more important. Please lean on us more than you ever have. We're eager to assist and we remain a steady hand on the rudder.

In yesterday's column the virtues of quality municipal bonds were extolled. Here are a few specific examples of "cushion" muni bonds.

Please call your CCB Capital Markets rep with orders, inquiries or further commentary:

Rating	Insur.	Issuer	Type	Cpn	Maturity	Call	Price	YTC	YTM	TEYs (estimated)
A-	none	Bates Cnty MO	COP	2.70%	4-15-2016	4-15-2012	100.237	2.55%	2.65%	3.92% / 4.08%
A	Natl-Re	Durant IA CSD	GO,UT	4.20%	5-1-2019	5-1-2014	110.220	1.35%	2.86%	2.07% / 4.40%
Aa3	Natl-Re	Urbandale IA CSD	GO,UT	3.75%	6-1-2019	6-1-2014	108.603	1.40%	2.64%	2.15% / 4.06%
A1	Natl-Re	Glenwood IA CSD	GO,UT	4.10%	5-1-2023	5-1-2015	107.034	2.50%	3.41%	3.84% / 5.24%
Aaa	Natl-Re	Golden Valley MN	GO,UT	4.25%	2-1-2025	2-1-2016	109.646	2.35%	3.39%	3.61% / 5.23%

* And remember...if not called at the call date, your book price (adjusted basis) will be 100.000 because the premium is amortized to the option date. Thus your remaining yield will be equal to the coupon (estimated TEYs of 4.15% to 6.50%). Defensive because your book yield rises (like a step security).